



Deadline for Registration: Mail your 2019 Virginia Forestry Summit registration form to Virginia Forestry Association or register online at www.vaforestry.org by **APRIL 9, 2019**. Cancellation Deadline for Summit Registration is April 16, 2019 (a \$20 cancellation fee will be applied).

Lodging at Sheraton Norfolk Waterside Hotel: The negotiated rate of \$139 is available Tuesday, April 30, through Friday, May 3. Additional nights may be available upon request. Find the link to reserve online at www.vaforestry.org. You can also reserve via phone by calling 1-888-236-2427 and identifying yourself with "Virginia Forestry Association 2019." Deadline for reservations at the group rate is **April 1, 2019**.

2019 Virginia Forestry Summit
From Seedling to Stump: Forestry for Profit & Pleasure
Schedule of Events

This program focuses on Virginia's forest markets, economy, policy, and inter-generational growth. Sessions will be led by subject-matter experts providing information on topics, issues, and ideas affecting the forestry community.

Tuesday, April 30

1:00pm **APSAF Executive Committee Meeting**

1:30pm **VFA Board of Directors Meeting**

5:30pm - 7:30pm **Forestry Summit Kick-off Reception at Blue Moon Tap House in Waterside District** — Join us for a casual, relaxing evening of drinks, appetizers, and conversation at Blue Moon Tap House, in Norfolk's revitalized Waterside District, located next to the hotel.

Wednesday, May 1

7:30am **SAF Virginia Division Executive Committee Meeting**

8:30am **VFA General Membership Meeting**

9:00am - 9:45am **General Session: An Outlook on Forest Products Markets and Implications for Virginia Forestry** — Rocky Goodnow, Vice President of the North American Timber Service at Forest Economic Advisors LLC, returns to the Virginia Forestry Summit stage to provide you with a unique perspective on forest products markets.

SAF CFE Credits: 0.75, cat 1

9:45am - 10:15am **Break with Exhibitors**

10:15am - 11:00am **General Session: Keeping Forests as Forests: The Importance of Markets** — Carlton Owen, President & CEO of U.S. Endowment for Forestry and Communities, shares his insight and expertise on forest sustainability as it relates to markets and economic trade.

SAF CFE Credits: 0.75, cat 1

11:00am - 11:45am **General Session: Relevance — How to Make our Story Stand Out to Policy Makers** — Kate Gatto, Vice President of Communications of National Alliance of Forest Owners, paints a picture of the profits and pleasures of forestry that legislators can relate to and that you can tell the next time you are talking with yours.

SAF CFE Credits: 0.75, cat 1

11:45am - 1:30pm **Virginia Forestry Summit Luncheon, Featuring Keynote Address** — Kathy Abusow, President & CEO of Sustainable Forestry Initiative Inc. presents a unique perspective on leadership in the world of forestry. SAF CFE Credits: 1.00, cat 1

1:30pm - 1:45pm **After Lunch Break with Exhibitors**

1:45pm - 3:00pm **Concurrent Session: Industry Innovations Panel Discussion** — Join three experts as they discuss the unique and creative ways that wood and trees are being used throughout the industry in this question-and-answer style panel discussion. SAF CFE Credits: 1.25, cat 1
Panelists include:

- **Leading the Way through Nursery Innovation and Tree Improvement** — Ben Lancaster, Sales Manager, IFCO Seedlings
- **There is Money to be Made in Yonder Neighborhood** — Joe Lehnen, Utilization and Marketing Specialist, Virginia Department of Forestry
- **USFS Wood Innovation Grant: Kingman Island Ranger Station** — Guil Almeida, AIA, LEED Green Associate, Senior Associate, Hickok Cole

1:45pm - 3:00pm **Concurrent Session: Timber — How it all goes down** — This session will focus on the current developments of timber sales and timber fraud from two top specialists. SAF CFE Credits: 1.25, cat 1

- **Consulting Forester — A Valuable Professional for Sellers and Buyers** — Jerry Tugwell, President, Tugwell Consulting Forestry, P.A.
- **Contract Fraud Costs You Money!** — Aaron Gilland, President, Dendro Resource Management, Inc.

3:00pm-3:30pm **Afternoon Break with Exhibitors**

3:30pm-4:15pm **General Session: There's No App for That: How Different Generations of Landowners See, Need and Communicate about the Woods** — Tom Davidson, Chief Learning Officer of Leadership Nature, shares his knowledge and expertise about inter-generational transitions among land and property owners.

SAF CFE Credits: 0.75, cat 1

4:15pm-4:30pm **General Session: Chesapeake Bay WIP III Update from Ann Jennings, Deputy Secretary of Natural Resources for the Chesapeake Bay**

SAF CFE Credits: 0.25, cat 1

4:35pm-5:15pm **SAF Virginia Division Meeting**

5:20pm-6:00pm **ACF Virginia Chapter Meeting**

6:30pm-7:30pm **Forestry Summit Reception**

Dinner on your own.

Thursday, May 2

6:30am **Mermaid Tag & Fun Run** — Join us for a 5K walk/run through Downtown Norfolk, seeing the many painted mermaids and historic sites as you make your around town.

7:30am-8:30am **Breakfast**

8:30am-9:10am **General Session: Will the Future Forest Industry Return to its Roots or Forge a New Path?** — Dr. Shawn Baker, Vice President of Research at Forisk Consulting, takes us on a journey of yesterday, today, and tomorrow's timber markets.

SAF CFE Credits: 0.5, cat 1

9:10am-9:50am **General Session: Who's Up Next?: Forest Owners and Succession Planning** — Leading expert Jennifer Jones picks up where we left off the previous day on the future for inter-generational growth amongst forest owners. Jennifer Jones works extensively as a part of the Generation NEXT Training Team for the Virginia Department of Forestry and Virginia Cooperative Extension. She also serves as Executive Director of Cacapon and Lost Rivers Land Trust.

SAF CFE Credits: 0.5, cat 1

9:50am-10:15am **Break with Exhibitors**

10:15am - 11:30am **Concurrent Session: Of Hardwoods and Pines** — This session highlights the different aspects of maintaining and managing oak as a hardwood resource, and also shed light on how to properly utilize economic tools within pine resources. SAF CFE Credits: 1.25, cat 1

- **Managing Hardwoods in Virginia** — David Carter, Assistant Professor of Silviculture, Virginia Tech
- **Economic Tools for Decision Making in Forestry** — Stella Schons, PhD, Assistant Professor in International Forest Management and Economics, Department of Forest Resource and Environmental Conservation, Virginia Tech

10:15am - 11:30am **Concurrent Session: Alternative Use and Income Panel** - This panel-style discussion features three 15-minute presentations with questions from the audience after, and focuses on the alternative and recreational economic uses for landowners to utilize on their properties. SAF CFE Credits: 1.25, cat 1

- **Agritourism & the Economics of it All**— Dr. Dixie Dalton, Dean of Humanities, Social Sciences, and Business, Southside Virginia Community College
- **Adding Value by Farming Specialty Woodland Crops** — John Munsell, Associate Professor and Forest Management Extension Specialist, Forest Resources and Environmental Conservation, Virginia Tech
- **The Financial Gains of the Great Outdoors** — James Stacia, Vice President of Land Strategy and Operations, Outdoor Access

12:00pm - 4:00pm **Great Dismal Swamp Tour** — All aboard for a bus ride, with lunch, to Great Dismal Swamp. Participants will be transported deep into the Great Dismal Swamp to learn the history of the land, its people, and the forest, fire and water ecosystem. The Great Dismal Swamp was once a vast land mass covering over 1,000,000 acres. Now, just a remnant at approximately 150,000 acres, the U.S. Fish and Wildlife Service and North Carolina Division of Parks and Recreation work with many partners to protect, restore, conserve, and manage this unique and outstanding ecosystem. Learn how the land was historically a financial mecca for the logging industry, how that use has changed the landscape, and now how the partners are attempting to increase resiliency for the benefit of wildlife and people.

SAF CFE Credits: 2.5, cat 1

12:00pm - 4:00pm **Port of Virginia Tour** — Enjoy lunch port-side as we explore the Norfolk and Portsmouth Marine Terminals of the Port of Virginia. Learn about the Commonwealth's greatest hub port and the types of transactions that occur at the port daily. Don't forget to bring your camera, as there will be plenty of opportunities to take pictures from the berth of the port. This tour will be an on-land look at the port.

SAF CFE Credits: 2.5, cat 1

6:00pm-9:00pm **Evening Reception & Annual Virginia Forestry Summit Awards Banquet**

Friday, May 3

9:00am -2:00pm **Woodland Health Workshop: New Concerns, Old Concerns, Dying Oaks, and What We Can Do** — Healthy woods provide a myriad of economic and environmental benefits. Unfortunately, there are lots of things lurking out there that threaten the health of our woods. This workshop, with lunch and breaks included, features experts who will detail emerging threats to look for, updates on existing threats, answers to the question "what's killing my oaks?", and advice for identification and control. SAF CFE Credits: 4, cat 1

Speakers will include:

- Lori Chamberlin, Forest Health Manager, Va. Dept. of Forestry
- Neil Clark, Forestry & Natural Resources Extension Agent, Virginia Cooperative Extension
- Eric Day, Manager of the Insect ID Lab, Department of Entomology, Virginia Tech
- Kevin Heffernan, Stewardship Biologist, Division of Natural Heritage, Virginia Department of Conservation & Recreation
- Kaitlin Mooneyham, Forest Health Specialist, Virginia Department of Forestry
- Ashton Stinson, Program Director, Blue Ridge PRISM

9:00am - 1:00pm **Timber Tax Workshop**— Dr. Linda Wang, National Timber Tax Specialist for the USDA Forest Service, will teach an in-depth class on timber tax with valuable takeaways and provided working materials. Lunch is included as part of this workshop.

SAF CFE Credits: 3.5, cat 1

11:00am - 1:00pm **Victory Rover Historic Boat Tour** — Ahoy Mateys! On this excursion you will learn about the port of Norfolk from a unique waterside perspective. Climb aboard the Victory Rover and explore the Elizabeth River, one of the world's busiest sea ports and home to the largest Naval Base.

****OPTIONAL A LA CARTE WEDNESDAY TOUR/CLASS FOR GUESTS OF SUMMIT PARTICIPANTS: A Glass Blowing Class will be offered by the Chrysler Museum of Arts for those who are interested early Wednesday afternoon. Please call the VFA office for more information if you would like to register.**